

EVENT SALES & MARKETING SPECIALIST



THE REVENUE OPTIMIZATION COMPANIES

Now Hiring – Event Sales and Marketing Specialists

Special Events Salesperson – Hiring home furnishing guru

Are you a fashionista?

Are you always up with today's latest trends?

A huge apparel company is looking for a sales representatives to show the members of the world's largest box-retail stores the durability, affordability, and style of their products for men and women. You do not have to pay a lot for style!

This role is part-time, but ongoing opportunities exist.

Compensation is \$15-17 an hour, plus commission.

Some of your Responsibilities:

- Sales: Increasing sell-through of and customer satisfaction with the products or services you are representing
- Maintain a thorough knowledge of the products or services you are representing
- Promotion: Demonstrate some of the latest products and their features
- Problem-solving is key, you will get to solve unexpected issues that occur in rapidly changing retail environments
- Read and follow detailed instructions for how to sell and position products
- Follow a detailed sales process
- Demonstrate accuracy and thoroughness in managing clients product in the field
- Maintain a professional image and appearance

Requirements and qualifications, including but not limited to the following:

- Work independently, with little supervision
- Must be energetic in your approach to engagement and selling
- Goal oriented and strong sense of commitment to reaching daily targets
- Good at establishing rapport and building relationships quickly
- Confident and Charismatic Personality
- High School Degree or Equivalent
- 6+ months experience in retail sales
- Motivation to exceed expectations while working independently
- Must have a tablet or smart phone with an active data plan. You will report your worked hours through an online portal accessible with a smart phone
- You must be able to regularly lift and/or move up to 15 pounds and occasionally lift and/or move up to 60 pounds from the floor to above your shoulders.
- Must be able to stand for long periods of time along with squatting, kneeling, using hands, and reaching

Get to Know Us:

T-ROC, a premier sales and merchandising organization known for its expertise in technology and proven partnerships with the **biggest brands in the world**, can promise you an environment that not only encourages your best, but also rewards it with plenty of room to grow and exciting new advancement opportunities. Listed on **Inc 500|5000's fastest growing companies in America** and on **SFBJ's best places to work**.

Our Culture:

At **T-ROC**, we believe having diverse personalities makes us stronger and we also know there are a set of essential values that make us the best in class. A T-ROC employee has a **spark of entrepreneurship** and **seeks to amaze customers**. We pride ourselves in our **integrity** and our openness to **embrace change**. While we **expect success**, we know that we can't achieve it if we don't **have fun along the way**.

Give us your best and we will give you ours.

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

WHO WE ARE

T-ROC is a group of companies that work together seamlessly to provide a full spectrum of unique solutions for retail companies. Although they are each effective individually, together they work to their full potential to increase sales and reduce costs for any retail business through the power of people and technology.

