

RETAIL SALES & TRAINING SPECIALIST

FLEXIBLE Part-Time Sales & Training Ambassadors

(Sales or Training)



Love new products that recently released? Exciting training and sales positions available now.

FLEXROC, the newest division of **T-ROC**, has flexible and part-time opportunities to support cutting edge manufacturers and retailer initiatives. Advancement opportunities.

Examples of work that you will be eligible to execute are **sales, training, product knowledge** and more for some of the biggest **BIG BOX** retailers, such as Costco, Walmart, Best Buy, Target and more.

WHAT DOES IT LOOK LIKE?

You get to work at some of the best retailers in the country, constantly meet new people, have time to still take care of your personal life while building an exciting and fun career.

Once hired at **FLEXROC**, you will be put into the **T-ROC** system. When an assignment hits, you will receive a communication with details around Where, When and How. These jobs can pop up every week, every month or... anything in between! (flexible, right?)

Compensation is hourly, based on the level of that particular assignment and client's need. Some assignments also have the opportunity for a sales bonus.

Given your experience, we would like to invite you to join the newest T-ROC division, **FLEXROC**. As a **FLEXROCeR** at **T-ROC** you will be a W-2 employee. Additional work assignments will start to be the norm once you are up and running.

Some of your Responsibilities might include:

- Sales: Increasing sell-through of and customer satisfaction with the products or services you are representing
- Training: Maintain a thorough knowledge of the products or services you are representing, its competitors, and the industry
- Relationships: Developing strong relationships with key managers and associates at the retailer you are representing the products or services at
- Problem-solving is key, you will get to solve unexpected issues that occur in rapidly changing retail environments
- Read and follow detailed instructions
- Demonstrate accuracy and thoroughness
- Maintain a professional image and appearance

Eligibility & Qualifications:

- Must be at least 18 years of age and have a high school diploma or equivalent
- Must be willing to consent to background checks, motor vehicle reports, and drug tests as required
- Must have reliable transportation
- MUST have a working smartphone with a data plan.
- Must be willing to adhere to "Retail work hours." Flexibility and willingness to work assigned shifts. Shifts may vary by assignment but can include nights, weekends and holidays. (It's retail and flexible)

Join **FLEX-ROC** and **T-ROC** today to get a fast start to this opportunity.

Give us your best and we will give you ours!

Our Culture:

At T-ROC, our success is powered by people and technology. Our culture is what makes T-ROC a **fun** and rewarding place to work. We encourage our employees to act like entrepreneurs. We champion diversity and we are always seeking new ways to **amaze our customers**. Success is celebrated, and **integrity** is the core of who we are at T-ROC.

About Us:

The Revenue Optimization Companies (T-ROC) is a premier wireless sales agency that is headquartered in Coral Gables, Florida. We have employees in all 50 states, including Puerto Rico. Our expertise is partnering with some of the world's largest brands to help them drive electronic and wireless products to their customers.